



March 15, 2007

To Our Valued Customers:

This morning, March 15, 2007, Pitney Bowes announced that it has entered into a merger agreement to acquire MapInfo Corporation.

I firmly believe, as does our management team and Board of Directors, that this is the right move, at the right time, with the right partner – Pitney Bowes. This is all about creating a better future for our customers, our employees, and our partners. For MapInfo, it will always be about *Customer First*. This is first among our core values and is a priority shared by Pitney Bowes.

Even though we made the announcement today, the merger is expected to close in the next two months. Upon closing, it is anticipated that MapInfo will operate as a wholly owned subsidiary of Pitney Bowes within its software segment. As a combined entity, we will be delivering better products and services.

In the interim, this merger will not affect your relationship with MapInfo or MapInfo's Business Partners. Our current offerings will continue to be supported. Your MapInfo and Partner contacts will all remain the same. They will be providing you with new information as it becomes available.

We sincerely appreciate your business. I will continue to lead MapInfo and will personally ensure our unwavering commitment to your continued success.

Kind regards,

A handwritten signature in black ink, appearing to read "Mark Cattini". The signature is fluid and cursive, with a long horizontal stroke at the end.

Mark Cattini  
President and  
Chief Executive Officer